


CAD IT Company Overview

UBM - 22nd November 2006





Overview of the Group

Financial results



Strategies



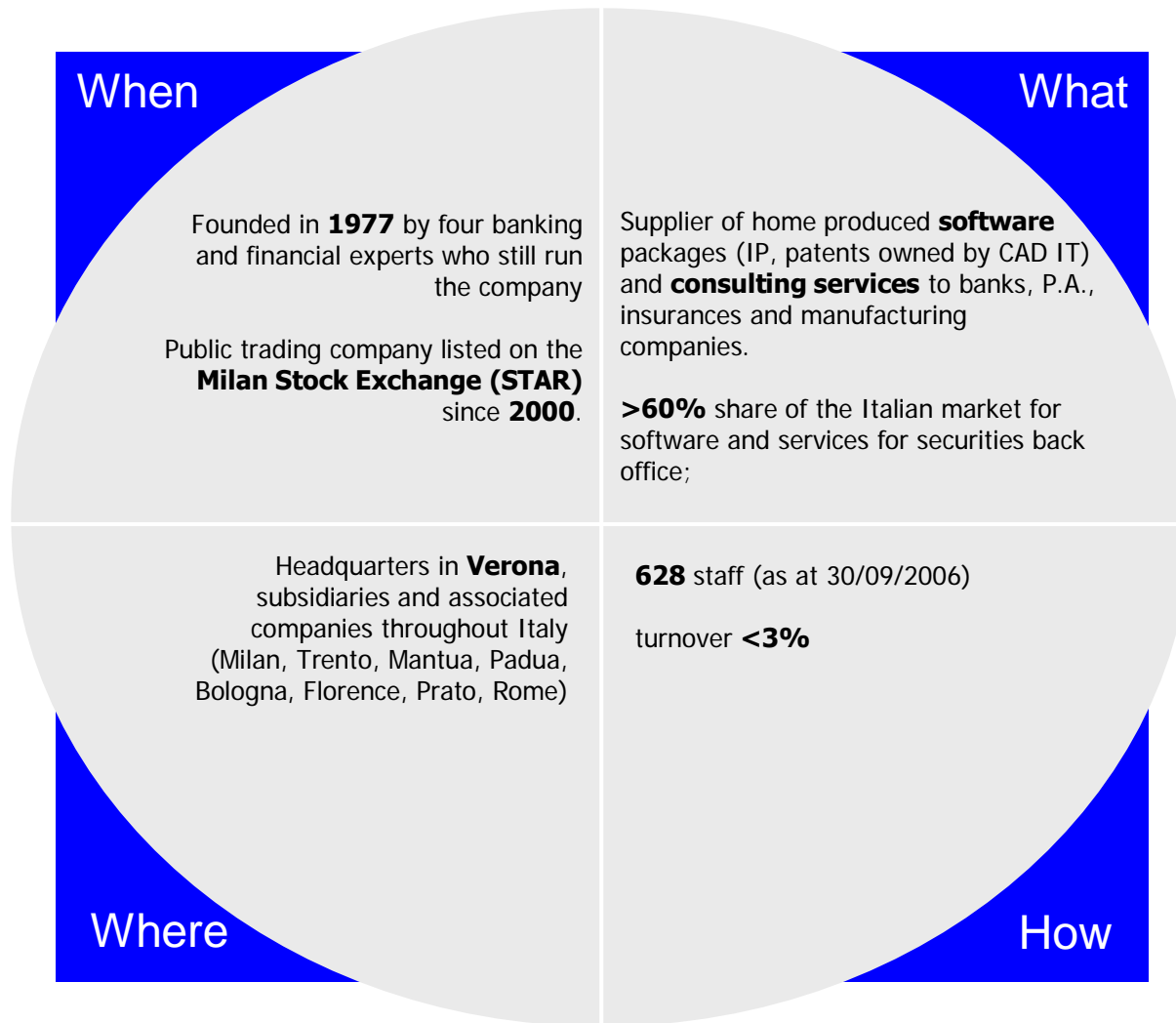
Press Releases and News



Attachment



Overview of the Group



The **four founder families** control **60%** of the capital through equal stakes

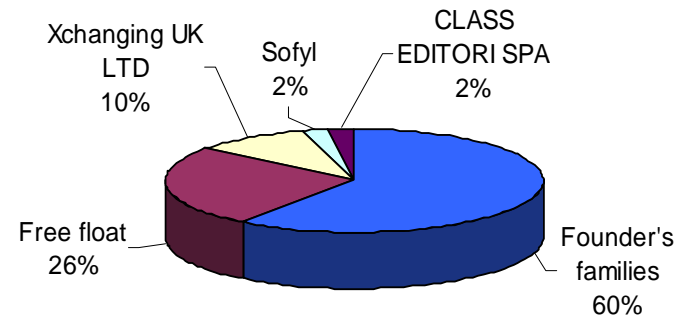
The **free float** is **26%**

Xchanging (that controls **10%** of the capital) is leader in the offering of Global Business Process Outsourcing services

Sofyl (**2%** of the capital) is a company controlled by the management of CAD IT

Class Editori is a strategic partner for CAD IT (TOL) and controls the **2%** of the capital

Xchanging in the November 2005 has acquired a **10%** shareholding.



Corporate governance: CAD IT adheres to the Code of Conduct established for companies quoted on the Stock Exchange



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Financial results 3Q06

CAD IT Consolidated profit and loss account	Third Quarter 2006		Third Quarter 2005		Δ3Q	01/01/06 - 30/09/06		01/01/05 - 30/09/05		Δ
Production revenues	12,378	100.0%	12,431	100.0%	(0.4%)	38,333	100.0%	38,483	100.0%	(0.4%)
Raw materials, consumables and supplies	(202)	(1.6%)	(335)	(2.7%)	(39.6%)	(776)	(2.0%)	(737)	(1.9%)	5.3%
Services	(1,975)	(16.0%)	(2,111)	(17.0%)	(6.4%)	(6,457)	(16.8%)	(6,198)	(16.1%)	4.2%
Other operating costs	(214)	(1.7%)	(342)	(2.8%)	(37.6%)	(569)	(1.5%)	(786)	(2.0%)	(27.6%)
Added value	9,987	80.7%	9,643	77.6%	3.6%	30,531	79.6%	30,763	79.9%	(0.8%)
Personnel expenses	(6,766)	(54.7%)	(6,889)	(55.4%)	(1.8%)	(21,571)	(56.3%)	(22,182)	(57.6%)	(2.8%)
Other administrative expenses	(594)	(4.8%)	(552)	(4.4%)	7.7%	(1,744)	(4.5%)	(1,712)	(4.4%)	1.9%
EBITDA	2,626	21.2%	2,202	17.7%	19.2%	7,216	18.8%	6,869	17.8%	5.1%
Amortisations & Depreciation	(421)	(3.4%)	(341)	(2.7%)	(23.2%)	(1,205)	(3.1%)	(1,016)	(2.6%)	18.6%
EBIT	2,205	17.8%	1,862	15.0%	18.4%	6,011	15.7%	5,851	15.2%	2.7%
Financial income and charges, net	22	0.2%	45	0.4%	(49.7%)	111	0.3%	202	0.5%	(45.3%)
Revaluations and write-downs	(107)	(0.9%)	272	2.2%	(139.2%)	(537)	(1.4%)	45	0.1%	(1304.4%)
Profit before tax	2,121	17.1%	2,179	17.5%	(2.7%)	5,585	14.6%	6,098	15.8%	(8.4%)

Net financial position as at 31.09.2006

Active for: **6,379**



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Revenues Expansion

Italian Customers

- New Customers
- New Services

Cross Selling

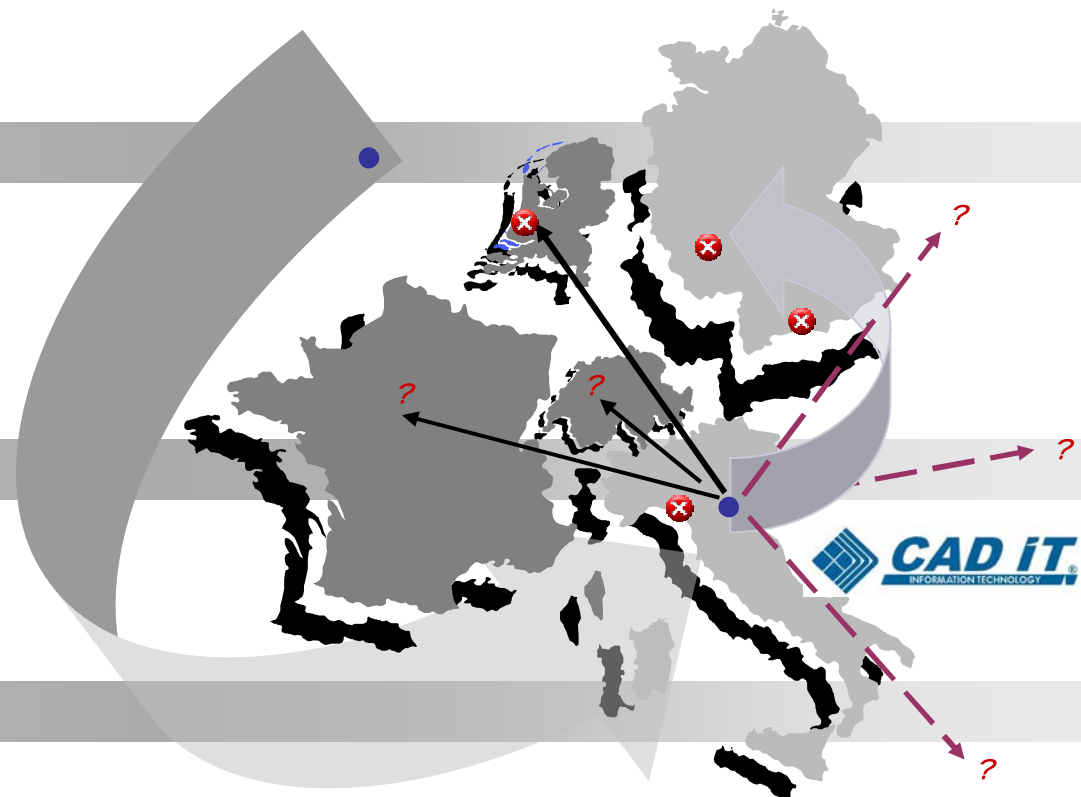
- Market Abuse
- Mifid
- Enterprise Risk Management
- ...

Diversification

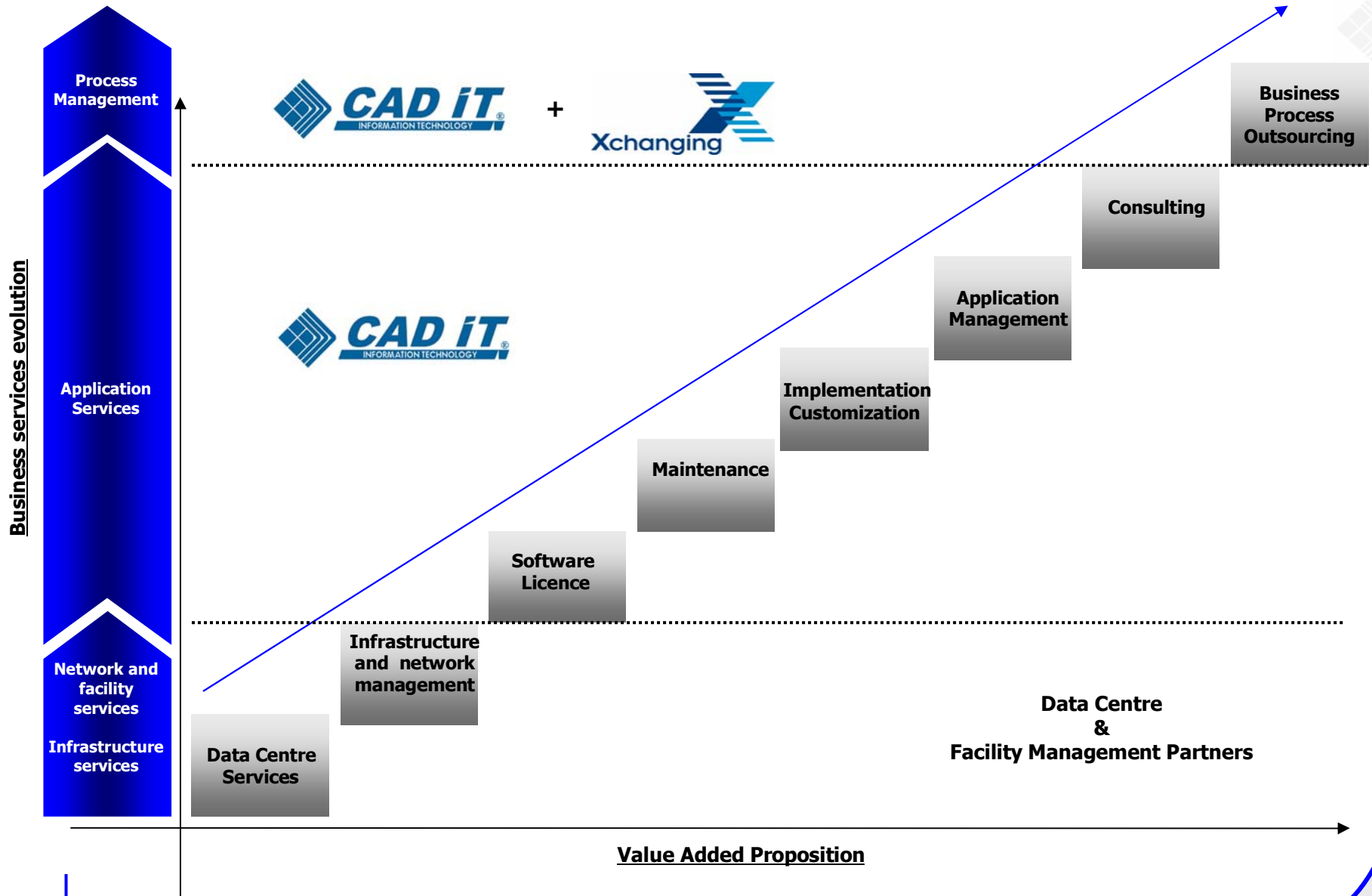
- Geographical Diversification
- Industry Diversification

Acquisitions

- 2001 (DQS, Smart Line)
- 2002 (Bit Groove, Elidata)
- 2004 (Datafox)



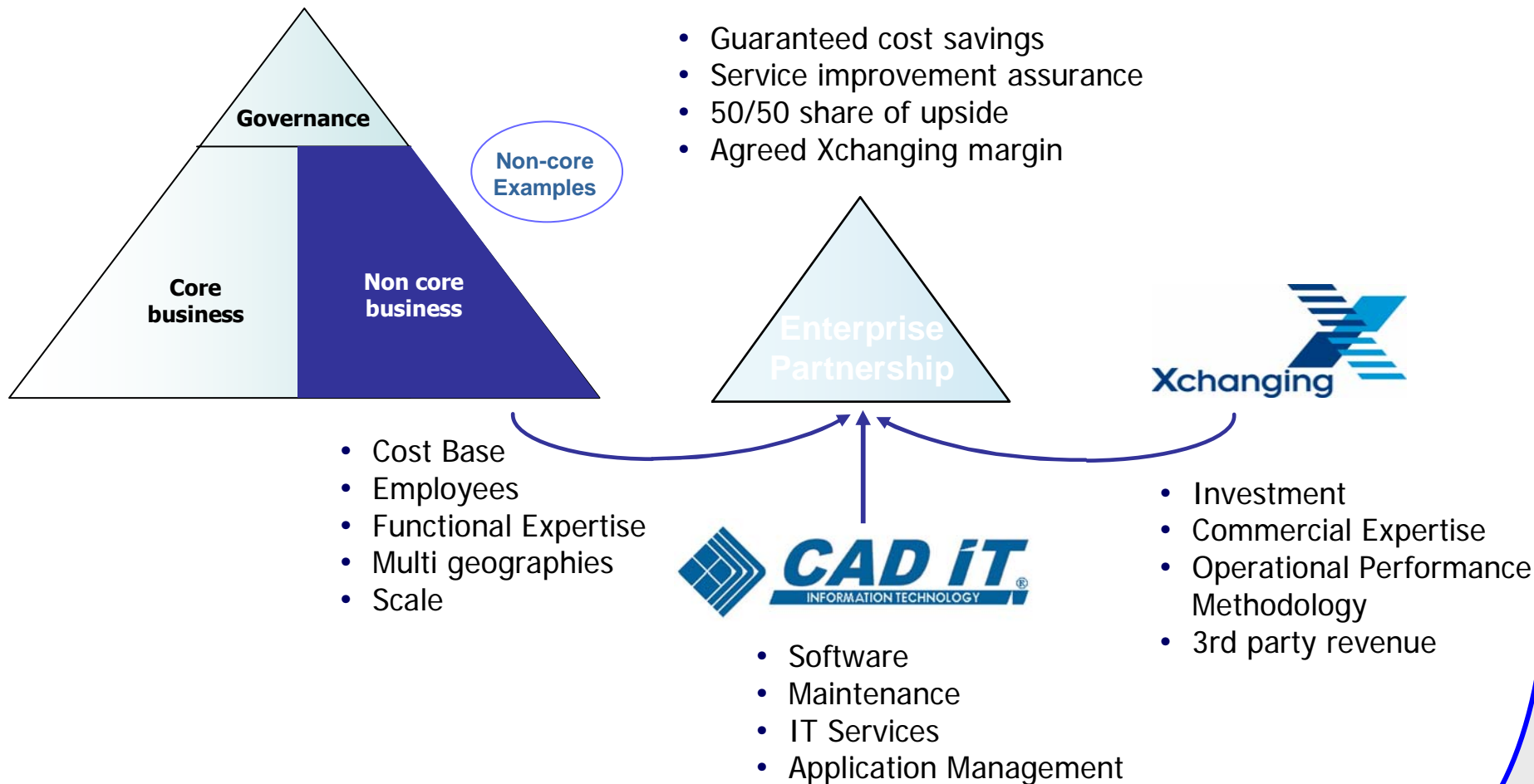
CAD IT presence...



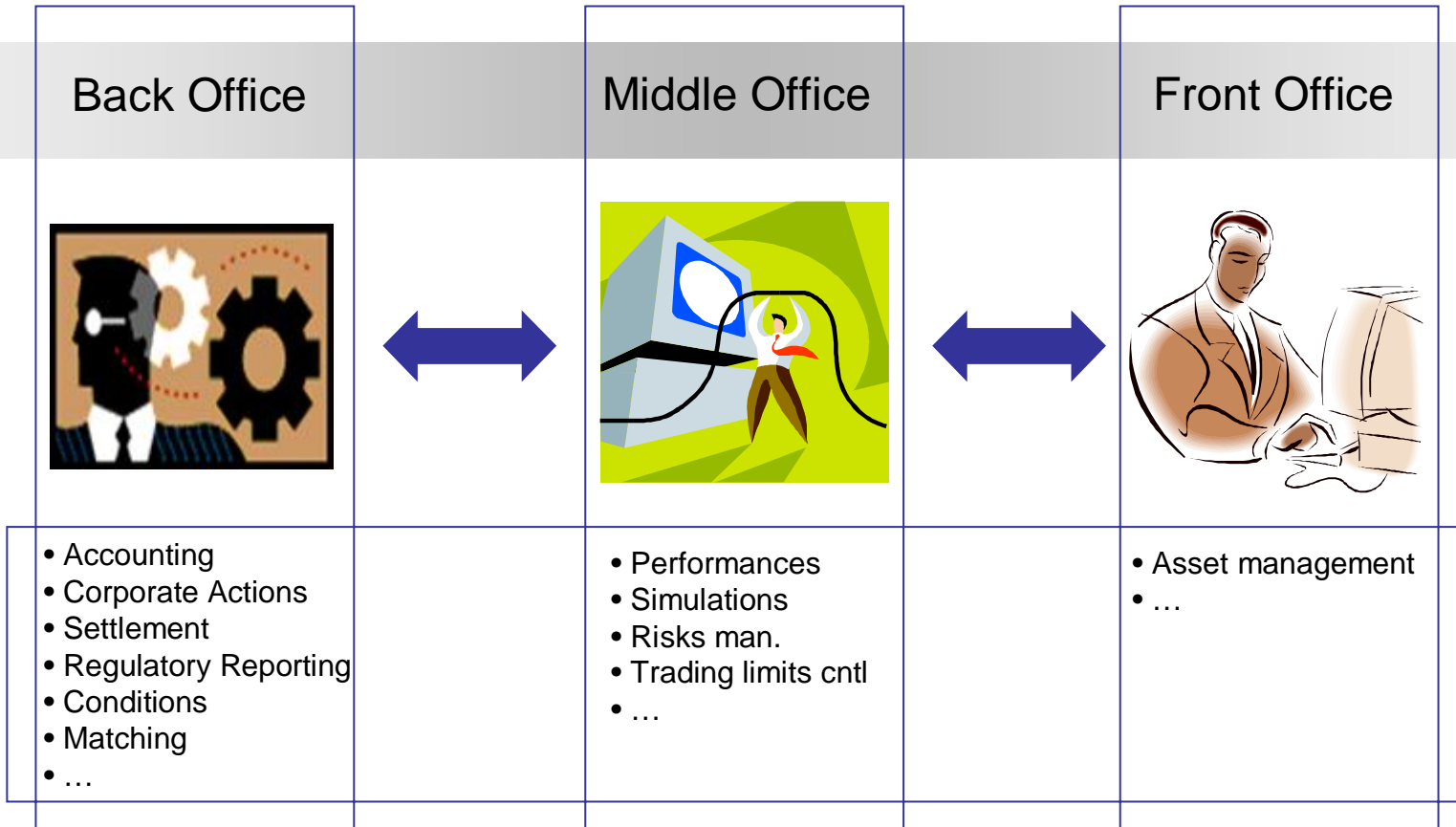
The Partnership

CAD IT and Xchanging partnering to achieve...

...a profitable commercial processing services company



CAD IT ENTERS THE FINANCIAL SOFTWARE AND SERVICES MARKET FOR INSURANCE





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Press Releases and News

21st November 2006

CAD IT ENTERS THE FINANCIAL SOFTWARE AND SERVICES MARKET FOR INSURANCE

CAD IT has announced the signing of an agreement with an important Italian Insurance Group with the aim of selling a software package for integrated financial management

The solution, aimed at Insurance Companies, will be marketed in Italy and abroad as of next spring

21st June 2006

CAD IT ANNOUNCES ITS ENTRY INTO THE GERMAN FINANCIAL SOFTWARE MARKET

CAD IT announces that it has signed an agreement for the sale of the "E.M.M. (Easyset Matching Module)" software to its partner Xchanging

The CAD IT product will be used by Xchanging to manage transactions in the German securities processing market

CAD IT and Xchanging have extended the letter of intent signed last November to form an alliance to focus on the European financial services sector



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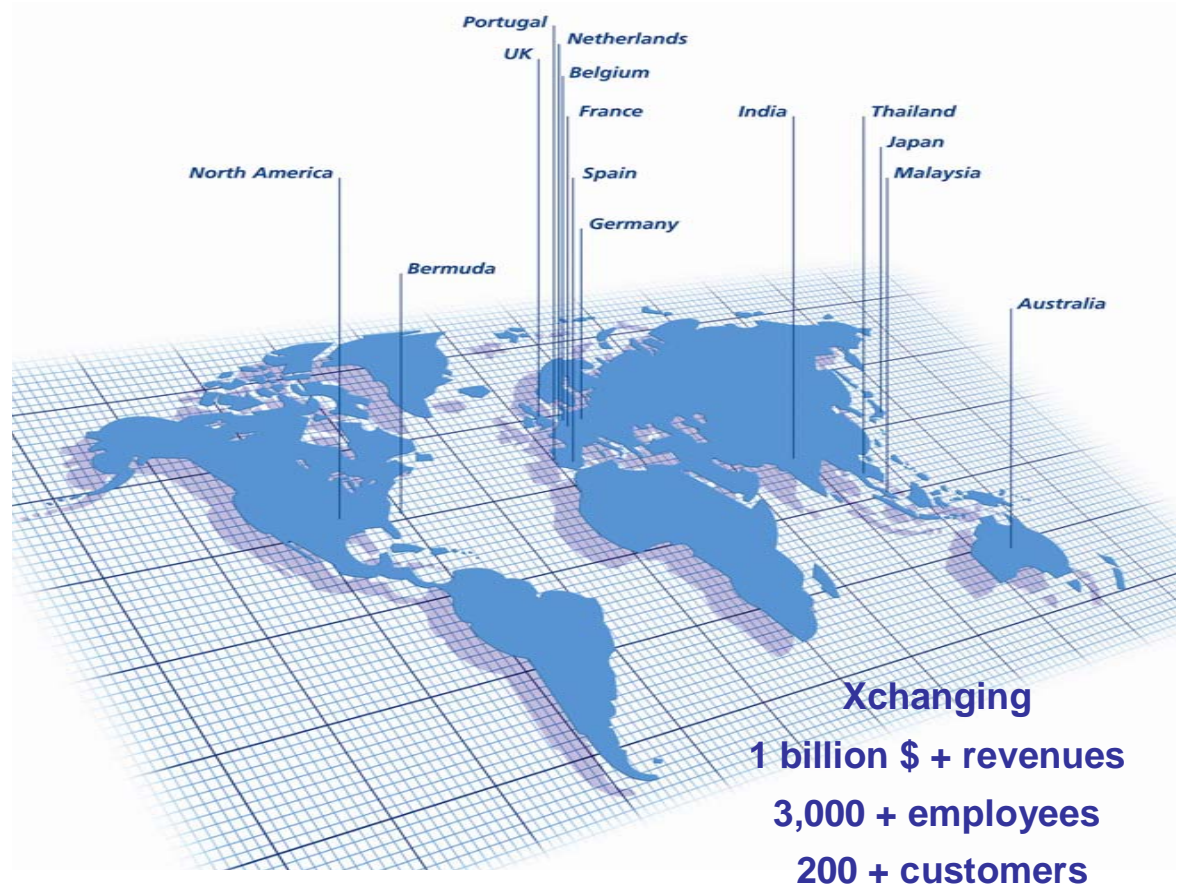
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About Xchanging

Xchanging, based in London, is the world's leading business processing services company serving financial markets, insurance markets, manufacturing and retail alongside new international markets.

Xchanging delivers better service at lower cost from its customers' back-office functions such as: customer administration, HR, procurement, finance and accounting. From nothing to more than 3,000 people located in 13 countries in 5 years, Xchanging handles back-office business processing on behalf of its customers.

Business processing is about seizing the opportunity to drive fundamental change within an organization by moving from managing resources to managing services.

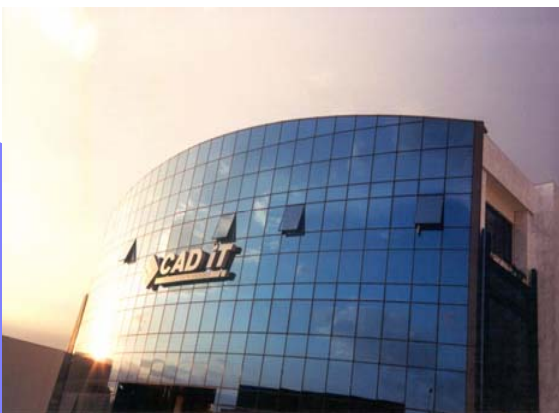




Q&A

Paolo Dal Cortivo
Executive Board Member

Michele Zanella
Investor Relations Officer



Disclaimer

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